

Web Dev & UI/UX for Industrial Automation Company

PROJECT DETAILS

 Web Development

 Jan 2020 - Ongoing

 \$10,000 to \$49,999

“

"They're extremely fast."

PROJECT SUMMARY

Nickelfox built the front- and backend of an online dashboard for graphs. Additionally, they designed and programmed an Android tablet machine station, and they will continue to work on other projects.

PROJECT FEEDBACK

The speed with which Nickelfox works has allowed for fewer touchpoints while still producing the desired results. They possess strong project management skills, enabling them to meet deadlines and complete their work without hiccups. The team's availability, price, and quality are also noteworthy.



The Client

Introduce your business and what you do there.

I'm the CEO of Smartex. We build hardware and software for industrial applications.

The Challenge

What challenge were you trying to address with Nickelfox?

We're developing a machine learning platform with web and local applications. We've mainly worked with Nickelfox on web and UI development.

 **Gilberto Loureiro**
Founder, Smartex

 **Manufacturing**

 **Portugal**

CLIENT RATING

5.0

Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



The Approach

What was the scope of their involvement?

We've deployed three projects to them, starting with an online dashboard that displays graphs. Nickelfox built the backend and frontend of that. They also designed and programmed the UI for a machine station built for Android tablets. We have more projects in the pipelines with them.

What is the team composition?

We've worked with 2–3 project managers from Nickelfox so far. I've also seen 2–3 of their designers in our meetings, along with a couple of programmers. There are about 10 programmers working for us right now.

How did you come to work with Nickelfox?

We're an industrial company that provides technologies for manufacturing, textile factories in this case. We were looking for a team that could provide developers with industrial backgrounds.

UI designs are typically different in manufacturing. We asked for many proposals and shot in many directions. I believe we found Nickelfox on LinkedIn, and their proposal was the best in terms of price and quality.

How much have you invested with them?

The cost so far is \$20,000–\$30,000, and we have \$50,000 worth of projects in the pipeline.

What is the status of this engagement?

We started working with Nickelfox at the beginning of 2020, and our engagement is ongoing.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

What I like the most about Nickelfox is that they're extremely fast. We usually have few meetings with large achievements.

How did Nickelfox perform from a project management standpoint?

They're super lean in terms of deadlines, and they're one of the most affordable solutions I've found. We haven't had any problems from this standpoint, and they also allow us to pay in installments.

Their developers are in our Slack channels, and we have kickoff meetings and touchpoints with the project manager through Zoom or WhatsApp calls.

What did you find most impressive about them?

The price and quality balance is just right, and the team is very fast. We're comfortable working with Nickelfox, and we plan to assign more projects to them. Their business developer answers all our emails and calls, even during the night and on weekends. I always have someone to talk to on their side.

Are there any areas they could improve?

Pricing can always be improved, but that's just my personal bias. I haven't found a company with a better price. We're quite happy on the technical and business sides.





Do you have any advice for future clients of theirs?

Having them within our Slack channels is useful for our programmers. On the business side, the informal approach we have makes a lot of sense to me in terms of adjudicating projects on WhatsApp.

